***INCOMING BUYER EUROPEI SETTORE AGROALIMENTARE***

|  |  |
| --- | --- |
| *Company Name* |  |
| *Address* |  |
| *Poste Code* |  |
| *City* |  |
| *Province* |  |
| *Telephone* |  |
| *Indirizzo Email* |  |
| *Home Page* |  |
| *Contact Person’s* |  |
| *Contact Person’s E-Mail* |  |
| *Job Title* |  |
| *Foreign Languages Spoken* |  |

|  |
| --- |
| *Products* |
|  |
| *Products Description (Please describe your products)* |
|  |
| *Certification (DOP, IGP, BRC, IFS, KOSHER, HALAL, Other)* |
|  |

|  |
| --- |
| *Description of the company (dimension, characteristics, philosophy, etc.)* |
|  |
| *Company foundation Year* |
|  |
| *Estimated Turnover (mln € in 2018)* |
|  |
| *Export on total turnover (%)* |
|  |
| *Your Export Destination Countries* |
|  |
| *Main factor of competitiveness for your company* |
|  |

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| --- |
| *Please describe your previous and / or present experience in foreign markets for: (name of foreign market)* |
|  |
| *Type of partner you are looking for* |
|  |
| *Choose the most interesting countries for your business (Name of country)* |
|  |
| *Countries you ARE NOT interested in (e.g. you already have distribution there, you are not certified for that market, etc.)* |
|  |
| *Your Presence in Foreign Markets (importer, distributor, agent etc.)* |
|  |
| *Number of Employees in 2018* |
|  |
| *LOCATION b2b (name of location)* |
|  |

|  |  |
| --- | --- |
| Stock availability | |
| Product |  |
| Quantity |  |
| Sales price range |  |